

# MarylandCommercial

Design Inspired, Value Based Commercial Furnishing

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## VERY IMPORTANT INFORMATION REGARDING ATTACHED COMMERCIAL SEATING RESOURCE.

Friant resources contain **LIST PRICES**. Maryland Commercial sells for a small fraction of list price. *However...*

- We are not allowed to share our net pricing on a public forum (like our website or direct mail). The MAP pricing (Minimum Advertised Price) for Friant is 50% of list...we sell for *much less (we discount way more than 50%)*.
- There are three easy ways to get the net pricing for Seating:
  1. Send me an email and ask for **COMMERCIAL SEATING NET PRICING**. My email address is [mark@mdCommercial.com](mailto:mark@mdCommercial.com)
  2. Call me and ask for **SEATING NET PRICING @ 410-215-7356**.
  3. Sign up for an account on our website:  
[www.mdcommercial.com/Public-Facing/furniture/resource-registration](http://www.mdcommercial.com/Public-Facing/furniture/resource-registration) Registering is super easy. This will give you access to resources for all 12 lines...Plus our **Net Pricing Guide**, which has **net pricing for all 12 Friant product lines**.

# 2016 **FRIANT** SEATING COLLECTION

ALL PRICES ARE LIST; CONTACT YOUR FRIANT SALES CONSULTANT FOR NET PRICING.

## VELOCITY **NEW PRODUCT**



Mid Back

Mid Back with fabric covering

DESCRIPTION	MODEL #	HEIGHT	WIDTH	DEPTH	WEIGHT	LIST
Mid Back Task/ plastic back	BJ-307SF	35.82"	25.59"	24.41"	36 lbs	\$675 
Mid Back Task/ fabric covering	BJ-307SF-F	35.82	25.59"	24.41"	36 lbs	\$725 



RATCHET-BACK ADJUSTABLE LUMBAR SUPPORT / HEIGHT/WIDTH ADJUSTABLE ARMS / MOULDED FOAM UPHOLSTERED SEAT WITH PNEUMATIC HEIGHT ADJUSTMENT / BLACK NYLON BASE / AVAILABLE WITH SMOOTH OR FABRIC BACK / GREENGUARD CERTIFIED

## MADISON



Mid Back

High Back



DESCRIPTION	MODEL #	HEIGHT	WIDTH	DEPTH	WEIGHT	LIST
Mid Back Executive/ Conference	BJ-MBXSW-M	39 - 41.25"	25.25"	25"	55 lbs	\$850 
High Back Executive/ Conference	BJ-HBXSW-M	46 - 48.25"	25.25"	24.5"	58 lbs	\$900 

POLISHED ALUMINUM WISHBONE ARMS WITH NON-SCUFF ARM PADS / UPHOLSTERED IN DURA-SOFT ECO-LEATHER (POLYURETHANE) UPHOLSTERY / CONTOURED FOAM SEAT AND BACK PROVIDES ALL DAY COMFORT / 2-TO-1 SYNCHRONIC TILT CONTROL WITH 5 POSITION LOCK DOWN / HEIGHT ADJUSTABLE SEAT / POLISHED ALUMINUM BASE / NYLON CASTERS / GREENGUARD CERTIFIED

## CELESSE **UPDATED** thicker seat cushion



Midback discontinued

DESCRIPTION	MODEL #	HEIGHT	WIDTH	DEPTH	WEIGHT	LIST
High Back	BJ-MBSWA-CH	37.25 - 42"	26.5"	21"	42 lbs	\$1,225 
Headrest	BJ-MBSWA-CH-H	—	—	—	3 lbs	\$100 

CURVED MESH BACK / CUSHIONED SEAT / RATCHET MECHANISM FOR ADJUSTABLE LUMBAR SUPPORT / LOCKING TILT MECHANISM ADJUSTABLE ARM RESTS; INWARD AND OUTWARD / ADJUSTABLE SEAT HEIGHT / POLISHED ALUMINUM BASE WITH NYLON CASTERS / GREENGUARD CERTIFIED

## DROID



Mid Back

with optional headrest

DESCRIPTION	MODEL #	HEIGHT	WIDTH	DEPTH	WEIGHT	LIST
Mid Back Task	BJ-MBPD	49.75"	25"	24.5"	58 lbs	\$1,080
Headrest	BJ-MBND-H	—	—	—	—	\$175

2-TO-1 SYNCHRONIC TILT CONTROL WITH 5 POSITION LOCK DOWN / KNEE TILT MECHANISM / PNEUMATIC LIFT SPRING TENSION ADJUSTMENT / ADJUSTABLE, CURVED ARM RESTS / CONTOURED FABRIC SEAT / NYLON BASE AND CASTERS OPTIONAL HEADREST / GREENGUARD CERTIFIED

# AMENITY



DESCRIPTION	MODEL #	HEIGHT	WIDTH	DEPTH	WEIGHT	LIST
Mid Back Task	BJ-MBSWA-A	34.25 - 35"	23.25"	21.5"	33 lbs	\$695

WHITE MESH BACK / CUSHIONED SEAT / LOCKING TILT MECHANISM / ADJUSTABLE SEAT HEIGHT / ADJUSTABLE ARM RESTS  
NYLON BASE AND CASTERS / GREENGUARD CERTIFIED

# AXIOM



DESCRIPTION	MODEL #	HEIGHT	WIDTH	DEPTH	WEIGHT	LIST
Mid Back Guest Black back	BJ-S-AB	34.5"	24.75"	22"	58 lbs	\$625/ea sold 2 per box

ELEGANT, SLIM SILHOUETTE / CUSHIONED SEAT / MESH BACK / STACKABLE / GREENGUARD CERTIFIED

# ZONE CLASSIC **NEW DESIGN**

updated back design



DESCRIPTION	MODEL #	HEIGHT	WIDTH	DEPTH	WEIGHT	LIST
Mid Back Task	BJ-MM2333M	36"	26"	25"	46 lbs	\$575

AIRMATE ELASTOMERIC MESH BACK / ERGONOMICALLY CONTOURED UPHOLSTERED SEAT / PNEUMATIC LIFT / SWIVEL ACTION  
INFINITELY LOCKING BACK AND SEAT TILTS / 2-WAY ADJUSTABLE ARMS / BLACK NYLON BASE / QUIET HEAVY DUTY POLYURETHANE  
CASTERS / SYNCHRONOUS SEAT/BACK TILT / EZ RATCHET BACK HEIGHT ADJUSTMENT

# MIDZONE **NEW DESIGN**

updated back design



DESCRIPTION	MODEL #	HEIGHT	WIDTH	DEPTH	WEIGHT	LIST
Mid Back Task	BJ-MM2242BT	39"	26"	25"	56 lbs	\$775

AIRMATE ELASTOMERIC MESH BACK / ERGONOMICALLY CONTOURED UPHOLSTERED SEAT / PNEUMATIC LIFT / SWIVEL ACTION  
INFINITELY LOCKING BACK AND SEAT TILTS / 2-WAY ADJUSTABLE ARMS / BLACK NYLON BASE / QUIET HEAVY DUTY POLYURETHANE  
CASTERS / SEAT SLIDER / EZ RATCHET BACK HEIGHT ADJUSTMENT / FORWARD TILT



**DISCONTINUED:**  
 ■ ZONE Highback  
 ■ Celesse Midback

**UPDATED:**  
 ■ ZONE - new back design  
 ■ Celesse - thicker seat cushion

**NEW:**  
 ■ Velocity chair (see previous page)